





أكاديمية الزمالة العربية البريطانية Arab British Academy Fellowship A.B.A.F







Operational Leadership and Analysis of Challenges Objectives

- Basic concepts of contracting
- In this training package we will address the following key points:
- The term contract
- Difference between agreement and contract.
- The emergence of the contract and its development
- Contract and instrument.
- Contract law in civil law
- Law of contract in general law.
- Interpretation of civil and administrative contract
- Types of contracts and their divisions.
- Contracting skills and methods

Who Should Attend?

- Team leaders and supervisors
- Directors and Heads of Departments
- Executives
- Employees of the administrative sector
- Secretary and office supervisors
- Team leaders and professionals

Seminar Outline

DAY 1

- The importance of contracts.
- Definition and meanings of the contract.
- Division and types of contracts
- The different stages of the contract.
- Terms of contract
- The pillars of the contract in general

DAY 2

• How to formulate and write contracts.

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- How to remedy the common mistakes in the nodal formulation.
- Factors of success and effectiveness of contracts.
- How to plan and implement projects under contract.

DAY 3

- Ceremony and declaration of contracts.
- International sales contract.
- Contracting methods and methods.
- How to prepare a booklet of conditions and specifications.
- The formal and objective elements of the Decade
- In this training package, we will discuss the following key points:
- Concept of legal formalities of the contract.
- Functions of the legal form of contract (proof warning guidance).
- The link between the form of the contract and its legal access.

DAY 4

- Writing
- Signature
- the seal
- Exchange of final documents of the contract.
- Substantive Elements of the Decade:
- Configure nodes
- Oral evidence base
- The subjective criterion and the objective criterion.

DAY 5

- The Importance of Arbitration in Comparative Law
- The arbitration clause and the arbitration clause
- The legal nature of arbitration
- Formation of the Arbitration Tribunal
- Arbitration procedures
- Nullification of the arbitral award

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