



أكاديمية الزمالة
العربية البريطانية



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Arab British Academy Fellowship
A.B.A.F





Advanced procurement strategies

Who Should Attend?

- Purchasing and Contracts Managers
- Heads of Purchasing and Tender Departments
- Directors and members of legal departments
- All administrators who have all or part of their responsibility in the procurement and contract stages
- Candidates or seeking to fill positions in procurement and contracts management
- Cadres or chairmen who are responsible for participating in the procurement process

Seminar Outline

DAY 1

- Recent global procurement management practices, demand supply and inventory management
- Advanced trends for procurement systems, tenders and contract management
- Best practices and strategic processes in sustainable supply chain management and supply
- Advanced strategies for procurement, warehousing and logistics management
- Advanced management of storage and storage technology (enhancing management skills and technical knowledge in the measurement of warehouse performance and dealing with suppliers)

DAY 2

- Excellence in procurement, bidding, supplier selection and procurement negotiation
- Direct procurement management techniques and integrated supply chains
- Organizational and strategic excellence in the management of processing and operation processes
- Local purchasing systems and methods (internal)
- External procurement rules and procedures
- Preparation, submission and implementation of tenders (workshop)
- Logistics Management
- Contracting and managing construction contracts



DAY 3

- Contracts and procurement financed by the World Bank
- The practical problems of procurement and storage activities and ways of coping with them
- Supporting the professional performance of the employees in the procurement and supply of stores
- Technical and financial aspects of tenders

DAY 4

- Computer Applications in Materials Management
- Organization, management and control of warehouses
- Inventory Control
- Systems and methods of coding commodity stock items Coding System for Stock Control

DAY 5

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- Modern techniques in warehouse inventory
- Contractual negotiation in the field of procurement
- Modern strategies for evaluating tenders, setting them up and drafting their contracts



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