





أكاديمية الزمالة العربية البريطانية Arab British Academy Fellowship A.B.A.F







Management of procurement and negotiation systems

Objectives

• The Department of Procurement and Supply has received the attention of researchers and interested in this field, despite the importance of this subject in all organizations as a major nerve and one of the important activities that perpetuate the work of organizations. Hence, the time has come to give sufficient attention to the subject of procurement and supply management.

Who Should Attend?

- Purchasing and Contracts Managers
- Heads of Purchasing and Tender Departments
- Directors and members of legal departments
- All administrators who have all or part of their responsibility in the procurement and contract stages
- Candidates or seeking to fill positions in procurement and contracts management
- Cadres or chairmen who are responsible for participating in the procurement process

Seminar Outline

DAY 1

- Strategic planning of procurement activities in Arab organisations.
- Methods and methods of modern procurement.
- Problems and limitations of the purchase and the methods of dealing with it.
- Procurement management and its relationship to the overall quality systems.
- Computer Applications in Purchasing Management (Pilot Experiments).
- And the transfer of materials and their financial implications secure methods.
- Reconcile quality standards with procurement costs.

DAY 2

- Modern storage methods and means.
- Inventory control systems.

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- Coding and classification procedures.
- Methods, types and procedures of inventory.
- Methods and procedures to address the stagnant inventory.
- Security and Safety Supply System.
- Material requirements planning system and processes.
- The use of modern technology and techniques in materials management computer systems

DAY 3

- Purchase of materials and supply chain.
- Components and components of the supply system.
- Supply system events

DAY 4

- Quality and cost design.
- Quality management applications on materials management.
- Distribution of quality function.
- The impact on the quality of materials management trends.

DAY 5

- Preparing and qualifying procurement and supply staff to raise their efficiency.
- Restructuring of the human element of the two purchase and storage.
- Specifications / experiences / skills / abilities and competencies required.
- Measuring the performance of employees in the areas of procurement and supply.







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