



أكاديمية الزمالة
العربية البريطانية



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Arab British Academy Fellowship
A.B.A.F





Advanced trends in contract review

Objectives

- Understand the risks related to contracting and contractors
- Learn how to engage with management in controlling contracts and reducing losses
- Develop the necessary entry points for contract review for cost recovery
- Learn the disclosures in different types of contracts
- Exploring how to double the return on the contract revision source

Who Should Attend?

- Contract staff
- Managers
- Counselors
- Professionals responsible for contract execution and contractual claims

Seminar Outline

DAY 1

- Evaluation of contract review work
- Common problems in contracting and obstacles to contract review
- The second unit
- Understand the different types of contracts and understand opportunities
- Understand the disclosures in contracts
- Contract review results
- Define the goals and strategy of contract review

DAY 2

- Identify the material to be reviewed
- Audit Plan - Preliminary Presentation
- Checklist for Contract Review Program



DAY 3

- Current trading climate controls
- The implications of the current business climate
- Why we put controls on contract details
- Gifts and entertainment related to contracts

DAY 4

- The items to be included in the contracts are the contents of the fraud in contract review
- Understanding fraud in contracts
- The implications of fraud in reviewing contracts
- Application of steps in fraud detection in contract review
- Items to be included in Fraud Detection Policy

DAY 5

- Understand the challenges of technology contracts
- Use of technology in reviewing contracts
- Use of web sites in contract review selected specialized areas and proposals
- Revenue and sales contracts
- Contracts and other miscellaneous subjects



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